



INLAND EMPIRE HEALTH PLAN

STANDARD MONTHLY REPORTS

Supplemental to:

Board Report #286

January 14, 2019

ADMINISTRATION (Bradley P. Gilbert, M.D.)

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 - 2) Capitation Income and Expense
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ADMINISTRATION (Dr. Gilbert)

1. Review of the Financial Monthly Reports

a. Finance Reports

1) Income Statement for the Month Ended November 30, 2018 (in thousands)

	<i>Medi-Cal</i>			<i>Medicare</i>			<i>Organizational Expenditures</i>	<i>Grand Total</i>
	<i>Actual</i>	<i>Budget</i>	<i>Variance \$</i>	<i>Actual</i>	<i>Budget</i>	<i>Variance \$</i>		
Premium Revenue	328,434	318,052	10,382	32,897	33,884	(986)	-	361,332
Supplemental	24,803	24,915	(113)	-	-	-	-	24,803
Other Revenue	-	-	-	319	1,042	(722)	-	319
Net Revenue	353,237	342,968	10,269	33,216	34,925	(1,709)	-	386,453
Facility Claims	127,798	118,409	9,390	14,221	11,679	2,543	-	142,019
Capitation Expense	64,111	68,377	(4,266)	12,218	12,209	10	-	76,330
Professional	39,330	31,486	7,844	4,986	3,645	1,341	-	44,316
Pharmacy	56,827	56,212	615	2,578	3,109	(531)	-	59,405
Incentives	3,750	5,435	(1,685)	90	107	(17)	-	3,840
All Other Medical	23,321	19,608	3,713	3,120	1,997	1,122	-	26,441
Other Expenses	6,862	7,325	(463)	97	-	97	-	6,959
G & A Expenses - Medical	-	-	-	-	-	-	9,319	9,319
Medical Cost Allocations	7,349	8,315	(965)	1,970	2,193	(223)	(9,319)	-
Total Medical Costs	329,349	315,166	14,183	39,281	34,939	4,342	-	368,630
Gross Margin	23,888	27,802	(3,913)	(6,064)	(14)	(6,051)	-	17,824

Note: Totals may be subject to immaterial rounding differences.

ADMINISTRATION (Dr. Gilbert)

1. Review of the Financial Monthly Reports

a. Finance Reports

1) Income Statement for the Month Ended November 30, 2018 (in thousands) (continued)

	<i>Medi-Cal</i>			<i>Medicare</i>			<i>Organizational Expenditures</i>	<i>Grand Total</i>
	<i>Actual</i>	<i>Budget</i>	<i>Variance \$</i>	<i>Actual</i>	<i>Budget</i>	<i>Variance \$</i>		
Operating Expenses								
Administration	1,839	1,958	(120)	137	162	(25)	-	1,975
Finance	722	886	(165)	127	152	(25)	-	849
Information Technology (IT)	5,908	4,557	1,351	137	108	29	-	6,045
Marketing	1,036	940	97	336	278	58	-	1,372
Health Services	1,605	1,830	(224)	433	503	(70)	-	2,039
Network Development	71	51	20	169	172	(2)	-	241
Operations	4,576	4,890	(314)	823	827	(3)	-	5,400
Total Operating Expenses	15,757	15,112	646	2,163	2,202	(38)	-	17,921
Operating Surplus (Deficit)	8,131	12,690	(4,559)	(8,228)	(2,215)	(6,012)	-	(97)
Total AB85	2,060	2,048	13	-	-	-	-	2,060
Total Sales Tax	9	-	9	-	-	-	-	9
Other Income (Expense)	-	-	-	-	-	-	207	207
Property Management Income (Expense)	-	-	-	-	-	-	130	130
Total Non Operating Income (Expense)	2,070	2,048	22	-	-	-	337	2,407
Net Surplus (Deficit)	10,201	14,738	(4,537)	(8,228)	(2,215)	(6,012)	337	2,310

Note: Totals may be subject to immaterial rounding differences.

ADMINISTRATION (Dr. Gilbert)

1. Review of the Financial Monthly Reports

a. Finance Reports

1) Year-To-Date Income Statement for the One Month Ended November 30, 2018 (in thousands)

	<i>Medi-Cal</i>			<i>Medicare</i>			<i>Organizational Expenditures</i>	<i>Grand Total</i>
	Actual	Budget	Variance \$	Actual	Budget	Variance \$		
Premium Revenue	1,647,117	1,589,288	57,829	172,919	167,725	5,193	-	1,820,035
Supplemental	123,075	124,629	(1,554)	-	-	-	-	123,075
Other Revenue	0	-	0	2,558	5,155	(2,598)	-	2,558
Net Revenue	1,770,192	1,713,917	56,274	175,476	172,881	2,595	-	1,945,668
Facility Claims	642,407	614,323	28,084	68,250	61,028	7,222	-	710,657
Capitation Expense	332,740	341,968	(9,228)	65,342	60,437	4,905	-	398,082
Professional	184,472	162,557	21,915	23,744	18,890	4,854	-	208,216
Pharmacy	289,709	278,711	10,998	14,719	16,834	(2,115)	-	304,428
Incentives	17,159	27,175	(10,017)	1,435	572	862	-	18,593
All Other Medical	113,605	102,753	10,852	12,244	10,428	1,816	-	125,849
Other Expenses	30,352	36,582	(6,231)	(188)	-	(188)	-	30,164
G & A Expenses - Medical	-	-	-	-	-	-	43,743	43,743
Medical Cost Allocations	34,314	41,302	(6,988)	9,429	10,730	(1,301)	(43,743)	-
Total Medical Costs	1,644,756	1,605,371	39,386	194,976	178,920	16,056	-	1,839,732
Gross Margin	125,435	108,547	16,889	(19,500)	(6,039)	(13,460)	-	105,936

Note: Totals may be subject to immaterial rounding differences.

ADMINISTRATION (Dr. Gilbert)

1. Review of the Financial Monthly Reports

a. Finance Reports

1) Year-To-Date Income Statement for the One Month Ended November 30, 2018 (in thousands) (Continued)

	<i>Medi-Cal</i>			<i>Medicare</i>			<i>Organizational Expenditures</i>	<i>Grand Total</i>
	<i>Actual</i>	<i>Budget</i>	<i>Variance \$</i>	<i>Actual</i>	<i>Budget</i>	<i>Variance \$</i>		
Operating Expenses								
Administration	9,149	10,026	(877)	770	742	28	-	9,919
Finance	3,549	4,041	(492)	583	669	(86)	-	4,133
Information Technology (IT)	28,165	22,988	5,177	653	539	114	-	28,819
Marketing	4,389	5,617	(1,228)	1,484	1,548	(64)	-	5,873
Health Services	7,546	9,178	(1,631)	2,016	2,563	(547)	-	9,562
Network Development	352	255	97	836	852	(16)	-	1,188
Operations	23,855	24,702	(848)	4,237	4,141	96	-	28,092
Total Operating Expenses	77,004	76,807	197	10,580	11,055	(474)	-	87,585
Operating Surplus (Deficit)	48,431	31,740	16,691	(30,080)	(17,094)	(12,986)	-	18,351
Total AB85	10,254	10,239	15	-	-	-	-	10,254
Total ACA	0	-	0	-	-	-	-	0
Total IHSS	(14,448)	-	(14,448)	-	-	-	-	(14,448)
Total Sales Tax	622	-	622	-	-	-	-	622
Other Income (Expense)	-	-	-	-	-	-	1,213	1,213
Property Management Income (Expense)	-	-	-	-	-	-	632	632
Total Non Operating Income (Expense)	(3,571)	10,239	(13,810)	-	-	-	1,846	(1,726)
Net Surplus (Deficit)	44,860	41,979	2,881	(30,080)	(17,094)	(12,986)	1,846	16,626

Note: Totals may be subject to immaterial rounding differences.

ADMINISTRATION (Dr. Gilbert)

1. Review of the Standard IEHP Monthly Reports

a. Finance Reports

2) Capitation Income and Expense for the Period Ended November 30, 2018

	November			Year-to-Date		
	Riverside	SB	Total	Riverside	SB	Total
Membership:						
Medi-Cal	610,202	611,962	1,222,164	3,037,441	3,065,489	6,102,930
CMC	13,694	13,301	26,995	67,690	65,616	133,306
Total Members:	623,896	625,263	1,249,159	3,105,131	3,131,105	6,236,236
Revenue:						
Medi-Cal	172,992,288	174,574,235	347,566,523	867,564,317	874,639,789	1,742,204,105
CMC	20,205,145	18,681,749	38,886,893	102,350,144	101,113,787	203,463,931
Net Revenue:	193,197,433	193,255,984	386,453,417	969,914,461	975,753,575	1,945,668,036
Medical Costs:						
Medi-Cal	159,696,457	166,930,570	326,627,027	894,651,642	738,258,315	1,632,909,957
CMC	21,379,371	20,623,249	42,002,620	112,524,355	94,297,823	206,822,178
Total Medical Costs:	\$181,075,828	\$187,553,819	\$368,629,648	\$1,007,175,997	\$832,556,138	\$1,839,732,135
Gross Margin:	\$12,121,605	\$5,702,164	\$17,823,769	\$(37,261,537)	\$143,197,437	\$105,935,901

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - b. Operations Reports
 - 1) Claims Summary Report



Claims Inventory Report Month End November 2018

Claims Category	Beginning Inventory	Claims Received	Claims Paid	Claims Denied	Claims Capitated	Ending Inventory
Professional						
IEHP Responsible	13,753	114,354	84,785	30,954	4,204	8,164
IEHP Direct	41,150	369,749	303,076	27,392	41,750	38,681
Per Diem Hospital Contract	45,035	118,716	107,316	12,547	2,071	41,817
Vision	5,906	18,991	19,661	1,224	36	3,976
Pay For Performance (P4P)	848	1,780	1,760	88	-	780
Mental Health	6,599	8,632	7,653	836	9	6,733
Member Reimbursement	6	-	-	-	-	6
Redirected	2,548	38,574	132	40,253	3	734
Decaps	-	1	1	-	-	-
No Category	-	-	-	-	-	-
Professional Subtotal	115,845	670,797	524,384	113,294	48,073	100,891
Institutional						
IEHP Responsible	18,037	51,325	41,040	9,760	730	17,832
IEHP Direct	20,201	61,244	51,308	5,266	5,431	19,440
Per Diem Hospital Contract	4,020	25,186	19,672	2,547	3,428	3,559
Vision	1	-	-	-	-	1
Pay For Performance (P4P)	-	-	-	-	-	-
Mental Health	439	196	206	62	27	340
Member Reimbursement	-	-	-	-	-	-
Redirected	6,540	4,257	199	4,783	2	5,813
Decaps	-	-	-	-	-	-
No Category	-	-	-	-	-	-
	49,238	142,208	112,425	22,418	9,618	46,985
Total Claims in Diamond	165,083	813,005	636,809	135,712	57,691	147,876

November Production Days	20
Delayed Receipts (included in Claims Received Column)	0
Paid, Denied and Capitated Claims	830,212
Claims awaiting Check Write	111,374
Claims awaiting adjudication	36,502
Auto-Adjudicated Claims	666,284
Auto-Adjudication Rate	80%
Average Claims Worked per Day	41,511
Average # of Days Claims are in Inventory	1

ADMINISTRATION

1. Review of the Standard IEHP Monthly Reports
 - b. Operations Reports
 - 2) Claims Processing Turnaround Time



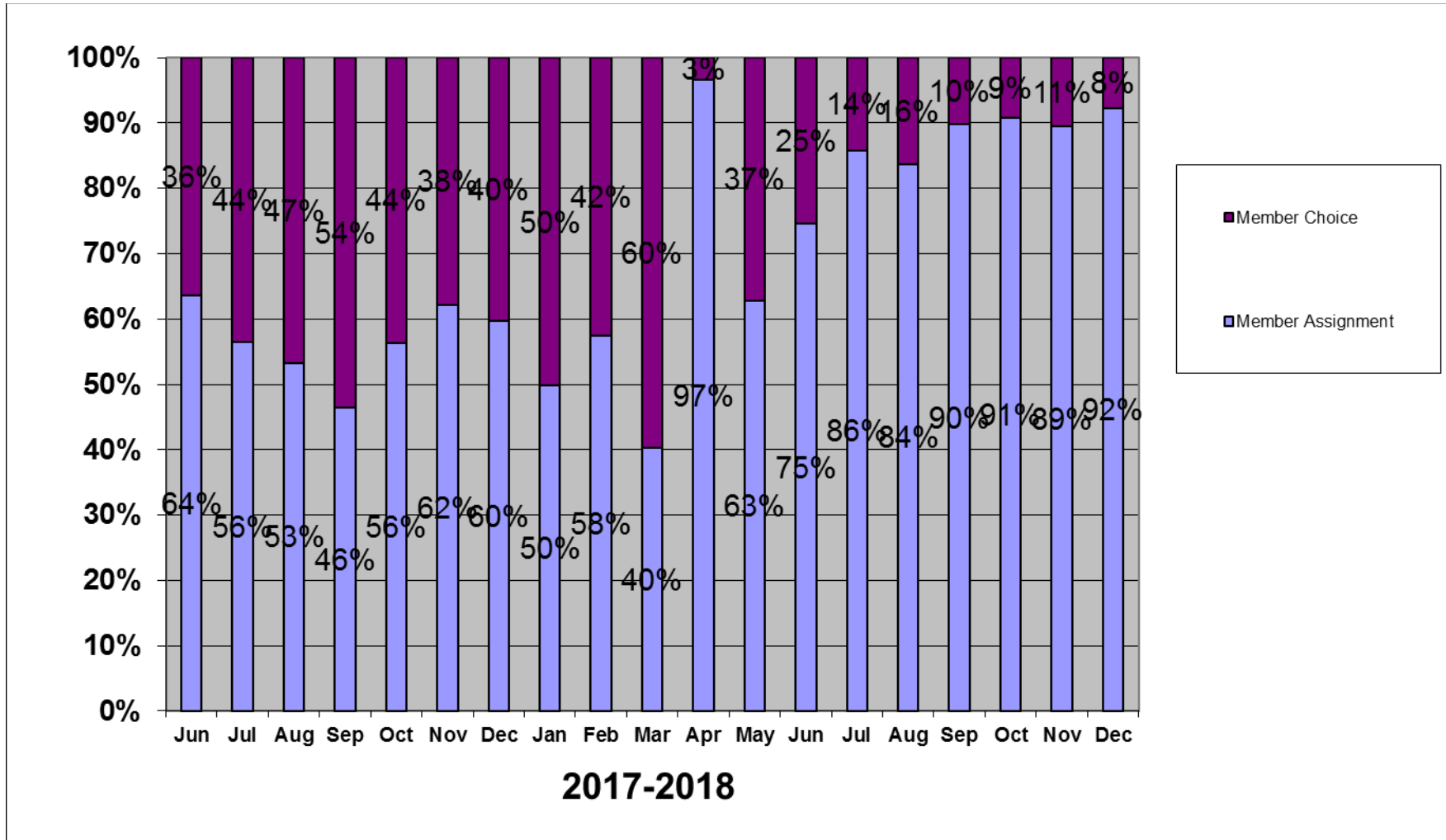
INLAND EMPIRE HEALTH PLAN
November-18
Claim Processing Turnaround Time

	1-30 Days	31-45 Days	46-90 Days	Over 90 Days	Total
Professional					
IEHP Responsible	119,664	191	46	42	119,943
IEHP Direct	371,633	325	182	78	372,218
Per Diem Hospital Contract	121,699	175	26	34	121,934
Vision	20,867	35	10	9	20,921
Pay For Performance (P4P)	1,848	-	-	-	1,848
Mental Health	8,486	8	3	1	8,498
Member Reimbursement	-	-	-	-	-
Redirected	40,179	190	9	10	40,388
Decaps	-	-	-	1	1
No Category	-	-	-	-	-
Professional Subtotal	684,376	924	276	175	685,751
% of Total	99.80%	0.13%	0.04%	0.03%	
Institutional					
IEHP Responsible	51,335	31	151	13	51,530
IEHP Direct	61,829	41	114	21	62,005
Per Diem Hospital Contract	25,515	70	55	7	25,647
Vision	-	-	-	-	-
Pay For Performance (P4P)	-	-	-	-	-
Mental Health	293	1	1	-	295
Member Reimbursement	-	-	-	-	-
Redirected	4,884	25	75	-	4,984
Decaps	-	-	-	-	-
No Category	-	-	-	-	-
Institutional Subtotal	143,856	168	396	41	144,461
% of Total	99.58%	0.12%	0.27%	0.03%	
Grand Total	828,232	1,092	672	216	830,212
% of Total	99.76%	0.13%	0.08%	0.03%	

Month Reporting: 11/18
 Submitted: 01/19

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - b. Operations Reports
 - 3) PCP Member Allocation Report



ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - b. Operations Reports
 - 4) Member Services Telephone Activity Report

Month	Actual Membership	Inbound Calls			Response	Call Length in Minutes	Abandonment Rate	% of Inbound Calls			Outbound Calls	Total Calls
		Actual	Forecast	Variance	Time in Seconds			Member	Provider Eligibility	Provider General		
December'17	1,241,571	86,419	87,618	-1,199	0:07	9:07	0.47%	99.4%	0.3%	0.3%	17,269	103,688
January '18	1,234,441	115,979	116,139	-160	0:21	9:06	1.09%	99.5%	0.2%	0.3%	19,948	135,927
February '18	1,240,043	100,157	102,176	-2,019	0:27	8:58	1.36%	99.5%	0.2%	0.3%	16,954	117,111
March '18	1,239,499	109,194	109,581	-387	0:30	8:57	1.72%	99.3%	0.4%	0.3%	21,295	130,489
April '18	1,239,450	132,463	119,041	13,422	4:51	11:24	18.85%	97.7% (a)	1.4%	0.9%	13,131	145,594
May '18	1,243,357	113,132	116,922	-3,790	1:29	10:12	5.25%	98.4%	0.6%	1.0%	15,456	128,588
June '18	1,241,106	108,889	104,952	3,937	1:29	9:26	5.51%	98.6%	0.6%	0.8%	17,761	126,650
July '18	1,237,765	111,587	106,936	4,651	2:05	9:42	7.54%	98.8%	0.5%	0.7%	15,953	127,540
August '18	1,238,060	130,590	134,536	-3,946	2:46	10:00	11.22%	98.9%	0.5%	0.6%	19,906	150,496
September '18	1,239,687	104,159	111,946	-7,787	1:12	9:55	4.04%	99.0%	0.4%	0.6%	16,656	120,815
October '18	1,238,556	121,273	122,682	-1,409	0:21	9:38	1.32%	98.9%	0.5%	0.6%	26,515	147,788
November'18	1,244,093	111,304	106,327	4,977	1:49	9:48	6.85%	99.0%	0.4%	0.6%	26,888	138,192

(a) CORE System Implementation

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - b. Operations Reports
 - 5) Provider Automated Eligibility Contact Report

						Total
	Actual	IVR	WEB Page	Spot Check	Automated	
Month	Membership	Contacts	Contacts	Contacts	Contacts	Contacts
December'17	1,241,571	13,808	1,453,441	492,219		1,959,468
January '18	1,234,441	17,454	1,641,378	774,904		2,433,736
February '18	1,240,043	17,834	1,266,184	694,767		1,978,785
March '18	1,239,499	20,502	1,520,728	737,468		2,278,698
April '18	1,239,450	(a)	4,566,011	985,538		5,551,549
May '18	1,243,357	(a)	4,416,731	1,019,873		5,436,604
June '18	1,241,106	(a)	2,707,381	863,053		3,570,434
July '18	1,237,765	(a)	3,847,573	934,200		4,781,773
August '18	1,238,060	(a)	4,519,748	975,279		5,495,027
September '18	1,239,687	(a)	4,173,070	1,258,233		5,431,303
October '18	1,238,556	(a)	4,738,683	1,007,691		5,746,374
November'18	1,244,093	(a)	7,101,131	1,400,706		8,501,837
(a) IVR lines are no longer in use, instead all transactions are handled by the Provider Web Portal						

	(b) Internal Eligibility went up exponentially, because it is now being captured and used within HSP, MedHOK and Internal Tool				
(c) Revised total					

	Actual	IVR	WEB Page	Spot Check	Total
Month	Membership	Contacts	Contacts	Contacts	Automated Contacts
December '17	1,241,571	13,808	1,453,441	492,219	1,959,468
January '18	1,234,441	17,454	1,641,378	774,904	2,433,736
February '18	1,240,043	17,834	1,266,184	694,767	1,978,785
March '18	1,239,499	20,502	1,520,728	737,468	2,278,698
April '18	1,239,450	(a)	4,566,011 (b)	985,538	5,551,549
May '18	1,243,357	(a)	4,416,731 (c)	1,019,873	5,436,604
June '18	1,241,106	(a)	2,707,381	863,053	3,570,434
July '18	1,237,765	(a)	3,847,573	934,200	4,781,773
August '18	1,238,060	(a)	4,519,748	975,279	5,495,027
September '18	1,239,687	(a)	4,173,070	1,258,233	5,431,303
October '18	1,238,556	(a)	4,738,683	1,007,691	5,746,374
November '18	1,244,093	(a)	7,101,131	1,400,706	8,501,837

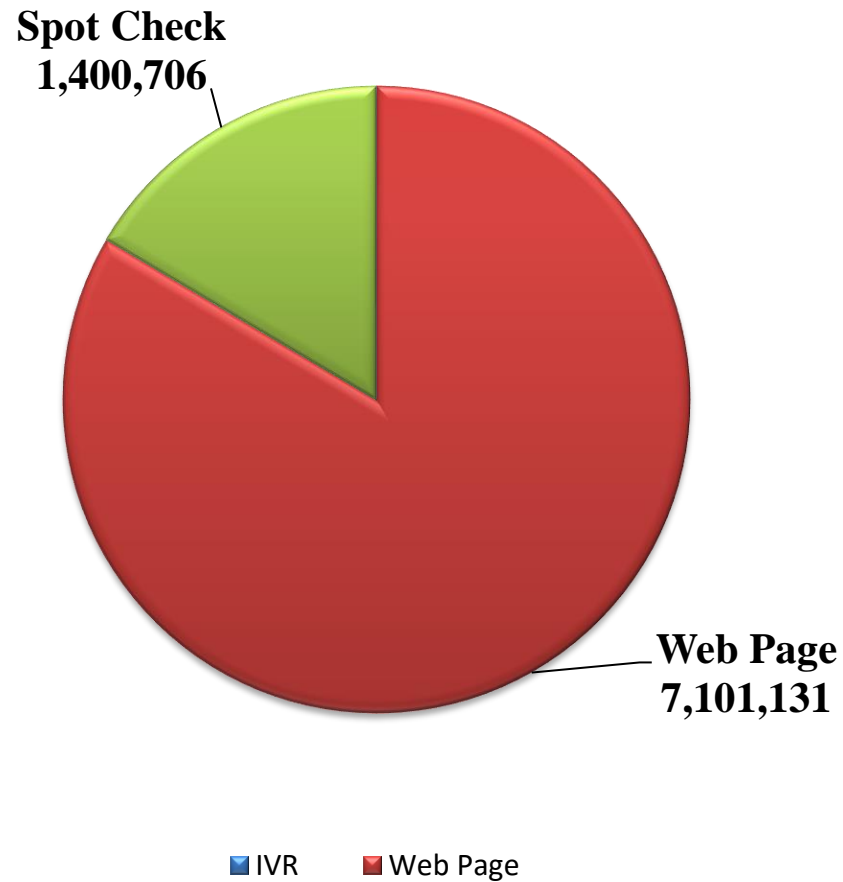
(a) IVR lines are no longer in use, instead all transactions are handled by the Provider Web Portal

(b) Internal Eligibility went up exponentially, because it is now being captured and used within HSP, MedHOK and Internal Tool

(c) Revised total

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - b. Operations Reports
 - 6) Member Eligibility Verification Report (November 2018 – Total: 8,501,837)



(a) IVR lines are no longer in use, instead all transactions are handled by the

ADMINISTRATION

1. Review of the Standard IEHP Monthly Reports
 - c. Provider Reports
 - 1) IPA Consolidated Membership Report (December 2018)

IPA NAME	Service Areas	Number of	
		PCPs 12/01/18*	Enrollment 12/01/18†
Inland Empire Health Plan Direct	All Areas	538	496,181
Inland Faculty Medical Group	R1/R4/S1/S2/S3	90	186,402
Alpha Care Medical Group Inc	R1/R3/R6/S1/S2	146	170,582
LaSalle Medical Associates	R1/R2/R4/S1/S2/S3	53	122,854
Kaiser Foundation Health Plan Inc	R1/S1	N/A	105,482
Physicians Health Network	S1	32	37,251
Regal Medical Group	R1/R2/R3/R4/R5/S1/S2/S3	107	18,408
Horizon Valley Medical Group	E7/S3	16	18,034
Dignity Health Medical Group - Inland Empire	S1	11	13,103
Allied Pacific IPA	S2	9	3,216
Desert Oasis	E2/R6	46	999
Beaver Medical Group	S1	46	847
PrimeCare of San Bernardino	S1/S2	16	641
Riverside Medical Clinic	R1/R4	27	553
Pinnacle Medical Group	S1	11	532
San Bernardino Medical Group	S1	13	523
PrimeCare Medical of Chino Valley	S2	39	520
CPN-Horizon Valley Medical Group	E7/S3	12	507
PrimeCare of Inland Valley	S2	43	492
PrimeCare of Moreno Valley	R1/R2	12	467
Dignity Health Physician Network - IE		8	395
PrimeCare of Hemet Valley	R3	10	317
PrimeCare of Riverside	R1/R4	11	286
PrimeCare of Temecula	R5	16	282
Heritage Victor Valley	E7/S3	14	281
Pomona Valley Medical Group	S2	64	274
PrimeCare of Citrus Valley	R4	11	246
PrimeCare of Corona	R1/R4	13	218

PrimeCare of Sun City	R5	9	188
Valley Physicians Network	R5	7	170
Redlands Yucaipa Medical group	S1	11	151
Alliance Desert Physicians	S3	5	97
PrimeCare of Redlands	S1	6	75
Tri Valley Medical Group	R5	6	64
Fenix Medical Group	S2	5	41
Chaffey Medical Group	S2	6	8
Totals:		1,469	1,180,687

Due to timing issues, these figures may not exactly reflect figures used for capitation

* = Total number of non-terminated unique PCPs per IPA

† = Excludes Medi-Medi and Open Access Enrollment.

IPA GEOGRAPHIC SERVICE AREAS

R1 Riverside Proper

Mira Loma, Riverside, Nuevo, Perris, Moreno Valley

R2 The Pass

Banning, Beaumont, Cabazon, Calimesa

R3 Hemet Region

Idyllwild, Hemet, Homeland, Mountain Center, San Jacinto, Winchester

R4 Corona Region

Corona, Norco

R5 Temecula Region

Aguaga, Anza, Canyon Lake, Lake Elsinore, Menifee, Murrieta,
Sun City, Temecula, Wildomar

R6 Low Desert

Cathedral City, Coachella, Desert Hot Springs, Indian Wells, Indio, La
Quinta, Mecca, North Palm Springs, Palm Desert, Palm Springs, Rancho
Mirage, Thermal, Thousand Palms, Whitewater

S1 San Bernardino Proper

Bloomington, Colton, Fontana, Grand Terrace, Highland, Patton, Rialto,
San Bernardino, Bryn Mawr, Crafton, Loma Linda, Mentone, Redlands,
Yucaipa

S2 West End San Bernardino

Alta Loma, Chino, Chino Hills, Etiwanda, Guasti, Montclair, Ontario,
Pomona, Rancho Cucamonga, Upland

S3 High Desert

Adelanto, Apple Valley, Hesperia, Lucerne Valley, Oro Grande, Phelan,
Pinon Hills, Victorville

IPA GEOGRAPHIC SERVICE AREAS (Excluded Areas)

E1 Blythe

Blythe, Ripley, Desert Center, Mesa Verde, Ehrenberg, Eagle Mountain

E2* Yucca\Morongo Valley

Amboy, Cadiz, Landers, Joshua Tree, Moronga Valley, Marine Corp Base, Pioneer Town, Twenty-nine Palms, Yucca Valley, Wonder Valley, Rimrock

E3* Mountains

Angelus Oak, Big Bear City, Big Bear Lake, Blue Jay, Cedar Glen, Cedarpines Park, Crestline, Crest Park, Phelan, Fawnskin, Forest Falls, Green Valley Lake, Lake Arrowhead, Rimforest, Running Springs, Sky Forest, Sugar Loaf, Twin Peaks

E4 Needles\Laughlin

Cima, Essex, Kelso, Needles, Nipton, Mountain Pass

E5 Ridgecrest

Johannesberg, Randsburg, Ridgecrest, Red Mountain, Trona

E6 Colorado River

Big River, Parker Dam

E7* Barstow

Baker, Barstow, Daggett, Fort Irwin, Hinkley, Ludlow, Yermo, Newberry Springs, Desert Center, Lenwood, Helendale

* Active Membership in these areas

ADMINISTRATION

1. Review of the Standard IEHP Monthly Reports
 - c. Provider Reports
 - 2) Hospital Consolidated Membership Report (December 2018)

HOSPITAL NAME	Number of PCPs 12/01/18	Enrollment 12/01/18 †
Dignity Health		
Community Hospital of San Bernardino	121	95,403
St. Bernardine Medical Center	115	67,365
Subtotal:	236	162,768
Physicians For Healthy Hospitals		
Hemet Valley Medical Center	59	49,179
Subtotal:	59	49,179
Prime Healthcare Services		
Montclair Hospital Medical Center	63	32,125
Chino Valley Medical Center	7	1
Subtotal:	70	32,126
Tenet HealthCare Corporation		
John F. Kennedy Memorial Hospital	59	58,401
Desert Regional Medical Center	68	44,582
Subtotal:	127	102,983
Universal Health Systems, Inc		
Rancho Springs Medical Center	54	61,577
Corona Regional Medical Center	67	42,588
Inland Valley Regional Medical Center	27	9,901
Subtotal:	148	114,066
Victor Valley Global Medical Center	119	109,195
Kaiser Fontana/Riverside	N/A	105,482
Pomona Valley Hospital Medical Center	302	89,341
Arrowhead Regional Medical Center	69	77,317
Riverside Community Hospital	103	76,783

ADMINISTRATION

2. Review of The Standard IEHP Monthly Reports

c. Provider Reports

2) Hospital Consolidated Membership Report (December 2018 continued.....)

<u>HOSPITAL NAME</u>	<u>Number of PCPs 12/01/18</u>	<u>Enrollment 12/01/18 †</u>
Riverside County Regional Medical Center	81	73,234
Parkview Community Hospital Medical Center	101	56,765
Eisenhower Medical Center	42	28,417
Loma Linda Children Hospital	21	16,478
Redlands Community Hospital	20	14,776
St. Mary Medical Center	7	14,762
San Geronio Memorial Hospital	20	14,322
Barstow Community Hospital	5	7,385
Mountains Community Hospital	6	1,785
Loma Linda University Medical Center	3	1
Subtotal:	899	686,043
Total:	1,539	1,147,165

Due to timing issues, these figures may not exactly reflect figures used for capitation

PCP totals deviate from IPA report totals due to multiple hospital affiliations

† = Excludes Medi-Medi, Medicare and Open Access Members

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - c. Provider Reports
 - 3) New Enrollment Trend Report by Consolidated IPA (December 2018)

<u>IPA Name</u>	<u>New Members</u>	<u>Member Choice</u>	<u>Family Link</u>	<u>Defaulted Member Analysis Auto Assign</u>	<u>Family Assign</u>	<u>Healthy Kids New Members</u>	<u>New Medicare Members</u>	<u>Average New Members Per PCP</u>
Alliance Desert Physicians	4	2	0	0	0	0	2	1
Desert Oasis Healthcare	18	8	0	0	0	0	10	1
Dignity Health Physician Network - IE	7	2	0	0	0	0	5	1
Pinnacle Medical Group	6	2	0	0	0	0	4	1
PrimeCare of Hemet Valley	5	2	0	0	0	0	3	1
PrimeCare of Redlands	3	1	0	0	0	0	2	1
PrimeCare of San Bernardino	16	5	0	0	0	0	11	1
PrimeCare of Sun City	11	4	0	0	0	0	7	1
Allied Pacific IPA	0	0	0	0	0	0	0	0
Alpha Care Medical Group	0	0	0	0	0	0	0	0
Beaver Medical Group	9	2	0	0	0	0	7	0
Chaffey Medical Group	0	0	0	0	0	0	0	0
CPN-Horizon Valley Medical Group	6	1	0	0	0	0	5	0
Dignity Health Medical Group - Inland Empire	0	0	0	0	0	0	0	0
Fenix Medical Group	0	0	0	0	0	0	0	0
Heritage Victor Valley	5	1	0	0	0	0	4	0
Horizon Valley Medical Group	0	0	0	0	0	0	0	0

<u>IPA Name</u>	<u>New Members</u>	<u>Member Choice</u>	<u>Family Link</u>	<u>Defaulted Member Analysis Auto Assign</u>	<u>Family Assign</u>	<u>Healthy Kids New Members</u>	<u>New Medicare Members</u>	<u>Average New Members Per PCP</u>
Inland Empire Health Plan Direct	304	64	0	0	0	0	240	0
Inland Faculty Medical Group	0	0	0	0	0	0	0	0
Inland Valleys IPA	0	0	0	0	0	0	0	0
LaSalle Medical Associates	0	0	0	0	0	0	0	0
Physicians Health Network	0	0	0	0	0	0	0	0
Pomona Valley Medical Group	7	2	0	0	0	0	5	0
PrimeCare Medical of Chino Valley	10	3	0	0	0	0	7	0
PrimeCare of Citrus Valley	5	1	0	0	0	0	4	0
PrimeCare of Corona	5	2	0	0	0	0	3	0
PrimeCare of Inland Valley	5	1	0	0	0	0	4	0
PrimeCare of Moreno Valley	6	2	0	0	0	0	4	0
PrimeCare of Riverside	0	0	0	0	0	0	0	0
PrimeCare of Temecula	5	1	0	0	0	0	4	0
Redlands Yucaipa Medical Group	0	0	0	0	0	0	0	0
Regal Medical Group	33	12	0	0	0	0	21	0
Riverside Medical Clinic	6	2	0	0	0	0	4	0
San Bernardino Medical Group	0	0	0	0	0	0	0	0
Tri Valley Medical Group	2	1	0	0	0	0	1	0
Valley Physicians Network	0	0	0	0	0	0	0	0
Vantage Medical Group	0	0	0	0	0	0	0	0
Total:	478	121	0	0	0	0	357	0

ADMINISTRATION

- 1. Review of The Standard IEHP Monthly Reports
 - d. Marketing Reports
 - 1) All Medi-Cal Aid Codes Enrollment Report (December 2018)

Month	IEHP*	Percent of IEHP	Molina*	Percent of Molina	Total Enrolled
July 2018	1,221,198	71.5%	155,361	9.1%	1,707,000
August 2018	1,221,948	71.6%	154,365	9.0%	1,707,000
September 2018	1,220,130	71.5%	153,245	9.0%	1,707,000
October 2018	1,218,133	71.4%	152,239	8.9%	1,707,000
November 2018	1,222,532	71.6%	151,768	8.9%	1,707,000

Sources: * <http://www.dhcs.ca.gov> - Med-cal Managed Care Enrollment Reports

** <http://www.dhcs.ca.gov> - Medi-Cal Beneficiary Counts Pivot Table, County, Mar 2018

Note: DHCS data source changed Nov 2018, back data changed to match new report

ADMINISTRATION

- 1. Review of The Standard IEHP Monthly Reports
 - d. Marketing Reports
 - 2) Medi-Cal Mandatory - Families Aid Codes Enrollment Report (December 2018)

Month	IEHP*	% of IEHP	Molina**	% of Molina	Mandatory in FFS & Excluded Zips	% Mandatory in FFS & Excluded Zips	Total Families Mandatory Recipients***
July 2018	747,664	74.8%	89,720	9.0%	162,616	16.3%	1,000,000
August 2018	747,524	74.8%	89,703	9.0%	162,773	16.3%	1,000,000
September 2018	745,203	74.5%	89,424	8.9%	165,373	16.5%	1,000,000
October 2018	743,286	74.3%	89,194	8.9%	167,520	16.8%	1,000,000
November 2018	746,255	74.6%	89,551	9.0%	164,194	16.4%	1,000,000
December 2018	742,989	74.3%	89,159	8.9%	167,852	16.8%	1,000,000

Sources: * IEHP's Marketing Management Report #1 - Data as of 15th of the month

** Projected Molina based on market share

Month
July 2018
August 2018
September 2018
October 2018
November 2018
December 2018

	<p>Sources: * IEHP's Marketing Management ** Projected Market *** http://www.dhcs.ca.gov - Projections based on Medi-Cal</p>
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ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports

d. Marketing Reports

3) Medi-Cal Mandatory – Seniors & Persons with Disabilities (SPD) Aid Codes Enrollment Report (December 2018)

Month	IEHP*	% IEHP	Molina**	% Molina	Mandatory in FFS & Excluded Zips	% Mandatory in FFS & Excluded Zips	Total SPD Mandatory Recipients***
July 2018	64,577	68.0%	7,749	8.2%	22,674	23.9%	95,000
August 2018	64,598	68.0%	7,752	8.2%	22,650	23.8%	95,000
September 2018	64,709	68.1%	7,765	8.2%	22,526	23.7%	95,000
October 2018	64,905	68.3%	7,789	8.2%	22,306	23.5%	95,000
November 2018	65,021	68.4%	7,803	8.2%	22,176	23.3%	95,000
December 2018	64,995	68.4%	7,799	8.2%	22,206	23.4%	95,000

Sources: * IEHP's Marketing Management Report #1 - Data as of 15th of the month

** Projected Molina based on overall market share

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - d. Marketing Reports
 - 4) IEHP’s Medi-Cal Non-Mandatory Aid Codes Enrollment Report (December 2018)

Month	Medi Medi's*	Foster Children*	Others*	Total IEHP Non-Mandatory	Percent IEHP	Total Non-Mandatory***
July 2018	65,401	13,439	4,470	83,310	55.5%	150,000
August 2018	65,912	12,743	5,197	83,852	55.9%	150,000
September 2018	65,919	12,764	5,385	84,068	56.0%	150,000
October 2018	66,053	12,823	5,480	84,356	56.2%	150,000
November 2018	66,671	12,984	5,566	85,221	56.8%	150,000

Sources: * IEHP's Marketing Management Report #1 - Data as of 15th of the month

** <http://www.dhcs.ca.gov> - Projections based on Medi-Cal Beneficiary Counts Pivot Table, county-level and state-level data, Mar 2018 and Dual Eligible report, January 2013.

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - e. Marketing Reports
 - 5) IEHP’s Medi-Cal Expansion Aid Codes Enrollment Reports (December 2018)

Month	LIHP Transition (L1)	Medi-Cal Expansion Adults (M1 & 7U)	Total IEHP Medi-Cal Expansion
July 2018	389	342,887	343,276
August 2018	406	340,157	340,563
September 2018	309	343,434	343,743
October 2018	249	343,555	343,804
November 2018	222	344,934	345,156

Sources: * IEHP's Marketing Management Report #1 - Data as of 15th of the month

Note: Members with L1 aid code will be transitioned to M1 at their annual eligibility redetermination.

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - d. Marketing Reports
 - 6) IEHP Medicare Enrollment Report (December 2018)

Month	Total IEHP Cal MediConnect
July 2018	26,198
August 2018	26,408
September 2018	26,597
October 2018	26,812
November 2018	26,920
December 2018	27,057

Sources: * IEHP's Marketing Management Report #1 - Data as of 15th of the month