



Telehealth Vendor Options



Updated as of May 1, 2020

This list summarizes various telehealth products as reported by vendors on their websites. This list includes telehealth/electronic health record (EHR) integrations, as well as stand-alone products that may or may not integrate with your EMR.

Please note: It is essential to execute a Business Associate Agreement with all telehealth vendors. RCMA has not vetted, nor does it endorse these companies or their products. This information is provided solely as a reference for physicians seeking to purchase a telehealth platform.

EHR Vendor Integrated Telehealth Options

Allscripts | www.allscripts.com

- **Functionality/Options:**
 - Video telemedicine functionality is embedded into *Follow My Health* patient portal
 - Connect via a mobile app or the web
 - Email visits; scheduled video visits; on-demand video visits
- Pricing: \$89/physician/month with a \$3,000 one-time implementation fee

Athena Health | <https://marketplace.athenahealth.com>

- **Functionality/Options:**

Currently a proprietary telemedicine module is not available. However 17 telehealth vendors integrate directly to Athenahealth API and offer interfaces for at no additional charge. See Athenahealth marketplace for options
- Pricing: Discuss/negotiate directly with chosen vendor
- Integration: Depending on solution chosen, the level of integration varies
- Contact: Hana Kahale hkahale@athenahealth.com

eClinicalWorks | www.eclinicalworks.com/products-services/patient-engagement/televisits

- **Functionality/Options:**
 - Patients' clinical data is fully integrated with the Healow TeleVisits app
 - Access to all tools including lab interfacing and e-prescribing
 - Intelligent bandwidth management provides stable and secure connection, optimized to prevent skip, lag, or loss of audio quality
 - Utilizes existing computers, networks and webcams (no need for plug-ins)
 - Works with every browser
 - Can be accessed from the patient device, through patient portal, or Healow app
- Pricing: \$2/visit for the physician

GreenWay Health | <https://www.greenwayhealth.com/marketplace/chiron-health-telemedicine-video-visits>

- **Functionality/Options available:**
 - Integration via Chiron Health. Note: If a telemedicine claim is denied, and upon patient eligibility, Chiron health will reimburse up to \$50 for the contracted amount from the payer. No questions asked
- **Pricing:** \$150/provider/month
- **Contact:** Via the Chiron health website <https://chironhealth.com/>

NextGen | www.nextgen.com/how-we-help/-/media/Files/how-we-help/patient-engagement/SS45_PE-0918_Virtual_Visits_R3.pdf

- **Functionality/Options available:**
 - OTTO Health telemedicine application integrates with NextGen
 - Physicians can use a different telemedicine provider, and they can integrate, however OTTO is the solution NextGen sells
 - Physicians can schedule and launch a visit from NextGen workspace
 - Patients can access the platform through a streamlined application – available on the web or any iOS or Android device
- **Pricing:** Set-up fee: \$400-\$500/physician. Tiered pricing: Starts at \$75/month/physician and tapers (based on number of physicians)
- **Contact:** Visit the Nextgen website <https://www.nextgen.com/contact-us>

Practice Fusion | <https://www.practicefusion.com/>

- **Functionality/Options available:**
 - Integration options via UpDox <https://myupdox.com/ui/html/oauth2/practicefusion.html>
- **Pricing:** 2 Months free, after that \$49/provider/month
- **Contact:** Via the Updox website Updox sales@updox.com

eClinicalWorks | <https://www.eclinicalworks.com/products-services/patient-engagement/televisits>

- **Functionality/Options available:**
 - Native integration via Healow application
 - Ero Health offers ECW practice optimizations and EHR/PM optimization services
- **Pricing:** \$2/per visit or \$100/per provider/month
- **Contact:** John Shannon john.s@ero.health

Meditech | <https://ehr.meditech.com/>

- **Functionality/Options available:**
 - Native built-in functionality via the Expanse module
- **Pricing:** Latest Meditech version has the telehealth built-in. During the COVID-19 pandemic, Meditech offers free/reduced implementation and 6 months of free hosting
- **Contact:** John Siri jsiri@meditech.com

Standalone Telemedicine Vendor Options

Amwell | <https://providers.amwell.com/private-practice-cma>

- **Functionality/Options available:**
 - Integration options are available
- **Pricing:** No fees through June 2020. Pricing varies on practice size. One time setup fee of \$250. Minimum of \$450/month for 3 providers. Additional providers are \$150 per month. Note additional fees may apply for credit card transactions. CMA vetted partner.
- **Contact:** membership@rcmadocs.org

Updox | <https://www.updox.com/>

- **Functionality/Options available:**
 - EMR integrations available
- **Pricing:** \$49/month/per provider for Video Chat + Texting and additional options
- **Contact:** membership@rcmadocs.org to receive special RCMA pricing not available through the website

Doxy.Me | <https://doxy.me/>

- **Functionality/Options available:**
 - No EMR integration, stand-alone Telehealth only
- **Pricing:** Free version: low definition video, Paid versions include: HD Video , Audio Only Calls, \$35/month – Single provider, \$50/month/per provider (one or more providers) – Clinic setting
- **Contact:** membership@rcmadocs.org to receive a 15% discount for the first 6 months of service